

GLOBAL MINING EQUIPMENT COMPANY REQUIRED ADDITIONAL STAFF FOR PRODUCT DEVELOPMENT PROGRAM

SITUATION:

A global mining equipment company needed engineers to implement a large product development program to design and build new equipment.

- They were looking for direct-hire recruiting support for the following positions: mechanical engineers, electrical engineers, simulation engineers, design engineers, detailers/drafters, FEA engineers and hydraulic engineers.

STERLING SOLUTION:

The client needed a total of 80 direct hire engineers to work on the new product development program.

- An on-site manager was assigned to learn more about the company culture and take part in interviews, allowing Sterling to better assess the right candidates for the project.
- During the project, the client acquired another company, evolving their recruitment needs. This development shifted the hiring focus from solely engineers to include various technical expertise across multiple locations.
- Sterling was able to change the direction of their staffing initiatives and facilitate hiring across the company which included contract positions as well as direct hire.
- The increased scope of work also required Sterling to staff positions in multiple locations including Milwaukee, Texas and Pennsylvania.

PROJECT SNAPSHOT

- ❖ *A mining company wanted to design and build four new pieces of equipment.*
- ❖ *The initial project changed direction and required staffing across all divisions of the company.*
- ❖ *Sterling was able to accommodate the new direction of the staffing goals and place 93 engineers at the client.*

RESULTS:

Sterling was able to place a total of 93 employees at the client in the areas of engineering and manufacturing. They staffed one team that was to work on the original product development project but as the client's goals and objectives changed, Sterling was able to be flexible and accommodate all of their staffing needs.

