The CEO/Owner, President and Vice President of Operations of an ethnic food manufacturer was experiencing high employee turnover.

- They had been unable to find resources to successfully implement required changes. As a result, many required spare parts were not at hand when needed. Parts were also overstocked, proving inefficient and costly.
- Without a coherent PM program, many incorrect replacement parts were put on production equipment, resulting in increased downtime.
- The client had no idea why certain parts were failing at greater rate than expected.
- The client recognized the significant business issues they were facing were because of a dysfunctional process with the Maintenance Department.

**Sterling Solution:**

During several meetings with key personnel, it became clear that our client was challenged by the following issues:

- Significant maintenance issues, disorganized spare parts inventory, lack of a coherent preventative maintenance program, lack of adequate supervision and direction, benchmarking/assessment of skills, and training and assessment of current production equipment.
- Sterling Engineering Inc. provided a Maintenance Project Management Solution.

**Results:**

Within three months, the client was able to reap the benefits of an organized spare parts inventory and began to utilize a fully functional MOS/Preventative Maintenance Program.

- Investment by the client was $41,000 with an ROI in cost savings of $107,000.
- The following year, a comprehensive benchmarking and skills assessment program and a training program were conceived and implemented.